Cost Effectiveness of Offering Free Colonoscopies



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Disclosure Slide

• We have no actual or potential conflicts of interest in relation to this presentation.



Economic Burden of CRC

- The economic impact of colorectal cancer (CRC) in the United States is expected to increase to \$14.03 billion by 2020.
- Efforts at reducing the economic burden of CRC focus on preventing late stage presentation by improving access to screening colonoscopies.



Implications for uninsured?

• In 2013, 30% of uninsured adults went without needed medical care

• 40% of uninsured adults have outstanding medical bills, 20% say those bills create significant financial strain

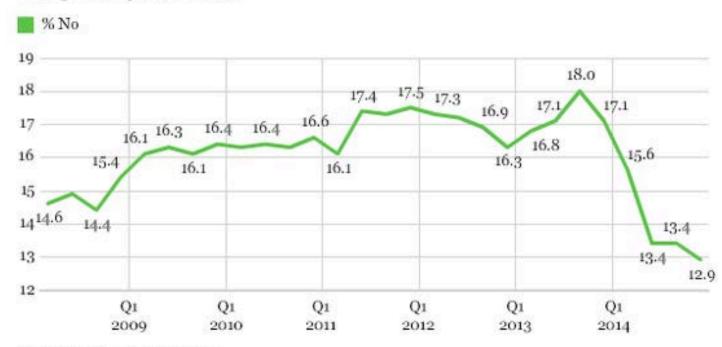


ACA's Impact

Percentage of U.S. Adults Without Health Insurance, by Quarter

Do you have health insurance coverage?

Among adults aged 18 and older



Quater 1 2008-Quarter 4 2014 Gallup-Healthways Well-Being Index



GALLUP'

Despite ACA, gaps exist

- It is estimated that 13.4% of Americans will continue to be uninsured.
- Uninsured in KY (500,000)
 - 20.4% in 2013
 - 11.4% in July 2014
 - 10.4% in Feb 2015 (481, 315)
 - Ineligible (est. 80,000)
- Underinsured



Impact of being uninsured in Kentucky

- Patients who lack insurance have more than twice the odds (OR = 2.2) of being diagnosed with advanced colorectal cancer
- Patients with Medicaid have more than a 60% increase in the odds (OR = 1.62) of being diagnosed with late stage disease compared to patients with private insurance



How are we preventing colon cancer for people in the gap?

• Our central hypothesis is that providing *pro bono* colonoscopies to uninsured patients at high-risk for CRC successfully detects early stage disease and is cost-effective.



Methods: The Partnership

- The Kentucky Colon Cancer Prevention Project was funded by the state of Kentucky when the Cabinet of Health examined our ranking of 48th in the country for colon cancer screening.
- Surgery on Sunday Louisville, Inc. is a non profit organization that provides free outpatient surgical procedures to uninsured/underinsured people in areas surrounding Louisville, KY



Patient is seen by an FQHC or SOSL partner MD and is determined to need a colonoscopy

Navigator or partner MD refers patient to Surgery on Sunday Louisville

SOSL schedules patient in the SOSL free clinic

Our Process

Patient is approved or denied for SOSL services based on recommendation of SOSL clinic provider

arrives at SOSL event and receives FREE SURGERIES AND ENDOSCOPIES

Approved patient

Patient is seen in the SOSL clinic by a SOSL provider

Methods: Patient cohort

- Patients who were considered high risk for CRC were offered free screening colonoscopies.
- Patient data from these colonoscopies was prospectively collected over a 12-month period, and the incidence of CRC within the cohort was compared to a control group of uninsured patients from the SEER registry.



Methods: Cost comparison

- SEER-Medicare data was used to analyze health expenditures by CRC stage to develop a cost model.
- To compare overall costs between the cohort and the SEER control, the average initial cost of care was weighted by the stage-specific CRC incidence in each group.



Lang, K., et al. (2009). Lifetime and treatment-phase costs associated with colorectal cancer: evidence from SEER-Medicare

Results: Demographics

- 682 patients (all high risk), 35 to 64 years old were screened, with 9 cancers identified.
- Colonoscopies were performed by a total of 23 gastroenterologists (18), general surgeons (2) and colorectal surgeons (3).
- Overall, the incidence of CRC in our cohort was 1.3%.



Results: Cohort vs. SEER

	Cohort	SEER
Stage 0	11.1%	6.7%
Stage 1	33.3%	22.2%
Stage 2	22.2%	30.5%
Stage 3	33.3%	22.0%
Stage 4	0%	14.5%



Results

- A total cost of \$353,262 was estimated to be incurred during the initial phase of care.
- Compared to the SEER control, the cohort included more early stage cancers, and subsequently had a lower per patient initial cost (\$39,251 vs \$45,827, a 16% decrease).

Stage	Cost of 1st yr of care
0	\$19,432
1	\$29,746
2	\$46,623
3	\$50,449



What happens to CRC if we make screening available to all high risk individuals?

- We found a 1.3% CRC incidence rate in our study sample, which represents a 32.5-fold increase in CRC incidence over the general normal risk population.
- When compared to SEER data, we detected cancer earlier than would have been predicted.



Limitations

- Our sample size is small with less than 700 patients treated to date.
- We made the assumption that reported SEER-Medicare costs for CRC are accurate and valid representations of healthcare costs associated with the various stages of CRC.



What we Learned

- Our screening criteria successfully identified a high-risk population with an overall 1.3% incidence of CRC.
- For these patients, the provision of free screening colonoscopies not only identifies earlier stage tumors, but may decrease overall health care costs.



How we got it DONE

- Formed a nonprofit organization (IRS 501c3)
- COVINCED EVERYONE
 - Hospital administrators
 - Lawyers
 - Human Resources
 - Unit Managers
 - Billing Office
 - Doctors



How we got it DONE

- Started SLOW
- Problem SOLVED
 - Formed partnerships with central credentialling organization
 - Obtained an organization specific malpractice insurance policy
- KEPT going NEVER quit REPEAT





